

SINGLE PREMIUM DEFERRED ANNUITY

QUESTIONS

| How much money do I need to open a SPDA (what are the investment amounts)? |
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| Have I have maxed out other tax-advantaged retirement investment vehicles, such as 401(k) plans and IRAs? |
| How much money do I want to invest? |
| HOW LONG BEFORE I CAN START GETTING PAYMENTS? |
| When can I get the money? Monthly, quarterly, annually or even in a lump sum payment? |
| ARE THE PAYMENTS FOR THE REST OF MY LIFE OR FOR A SET NUMBER OF YEARS? |
| Is the payment amount fixed or does it depend on what the premium is invested in? |
| HOW WILL THIS ANNUITY AFFECT MY FUTURE TAX BILLS? |
| What are the fees that might cut into the annuity payments? |
| What are the commissions to be paid to start the annuity? |
| What are the fees I will have to pay if I decide to cancel the annuity and take my money back? |
| Are there any annual fees? |
| Is the money safe? |
| What happens to my annuity when I die? |

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